

DEALER PRICE LIST

PRODUCT	Suggested U.S. List	Yearly Commitment			
		Below \$99,000	\$100k- \$249k	\$250k- \$499k	\$500k+
LANstation I – 12 MHz 286					
512K	\$2,095	1,844	1,739	1,634	1,529
1MB	\$2,195	1,932	1,822	1,712	1,602
2MB	\$2,395	2,108	1,988	1,868	1,748
4MB	\$2,995	2,636	2,486	2,336	2,186
LANstation I – 16 MHz 286					
512K	\$2,295	2,020	1,905	1,790	1,675
1MB	\$2,395	2,108	1,988	1,868	1,748
2MB	\$2,595	2,284	2,154	2,024	1,894
4MB	\$3,195	2,812	2,652	2,492	2,332

HOW TO ORDER

Emerald offers easy and fast service through our direct sales lines. To place an order, please call us toll-free at (800) 321-5711 anytime Monday through Friday, 6 A.M. to 5 P.M. Pacific Time Zone.

WARRANTY

Backing up our product is a full one year warranty, Emerald takes the concerns of our customers one step further. Emerald guarantees 48 hour repair or replacement during the warranty period. We will either fix or replace it, and have it back to your customer's desk in 48 hours or less.

TERMS

Advance payments or C.O.D. payments are expected to be in cash or cashier's check. On approved credit, company checks will be accepted. To qualify for terms, strong financial stability and a history of prompt payments must be proven.

INTERNATIONAL

All payments are by wire transfer to our bank. All payments must be received prior to shipment. Irrevocable, tested letters of credit will be accepted on orders in excess of U.S. \$50,000.00.



**To Order, CALL
800-321-5711**

Prices Effective 8/89

Emerald Computers, Inc., reserves the right to change prices without notice.

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